01 / OVERVIEW

From the work you promise to the margin you keep.

One operating system for the people, work and economics behind cleaning and security.

01 / AGREE THE WORK

Leaside Medical Centre

Cleaning and security, with positions, duties and agreed rates.

02 / RUN THE OPERATION

Crew → work → proof

Qualified staffing, clear instructions and recorded delivery.

03 / UNDERSTAND THE RESULT

Hours → money → margin

Review payroll, billing and the costs behind the contract.

One connected operating chain for cleaning and security.

02 / THE PROBLEM

Every handoff is a chance to lose control.

The agreement, roster, field record and spreadsheet can each tell a different version of the day.

01 / ONE CALL-OUT

The regular guard is absent.

An eight-hour post still needs cover.

02 / AN UNSUITABLE REPLACEMENT

Site induction expired before shift start.

A name in a text thread is not a qualified placement.

03 / A BROKEN HANDOFF

Nobody has the complete record.

The roster, worker and office disagree about what happens next.

The problem is the disconnected handoff. The following stories show how Centrov connects it.

03 / SERVICE SETUP

Set up the work once. Carry it through the operation.

Define the positions, hours, instructions, requirements and economics behind the agreement.

01 / DEFINE

One address. Two services.

Cleaning and security positions, recurrence, duties and training requirements.

02 / REVIEW THE ECONOMICS

Security wage assumption	**$22/h**
Agreed bill rate	**$40/h**
Included cost / shift	**$24**

03 / ACTIVATE

A dated agreement.

Reviewed service inputs feed draft demand and planned economics.

Draft schedule

Activation creates draft demand. Staffing and publication remain deliberate next steps.

04 / STANDING CREWS

Keep the crew. Handle what changed.

Carry the regular team forward, then review the exceptions.

01 / KEEP THE REGULAR CREW

Explicitly saved standing team.

Carry the recurring pattern forward instead of inventing a crew from history.

02 / INSPECT DEVIATIONS

Leave. Training renewal.

Only affected seats need attention; qualification and work limits still apply.

03 / REVIEW THE DRAFT

Tuesday has eligible cover.

Maria K. covers Tuesday security. Thursday cleaning still needs review; Aisha R. remains the regular security worker.

Review the draft before publication. A temporary absence does not rewrite the standing crew or hide an unresolved exception.

05 / COVERAGE

Cover the gap with the right person.

See who qualifies, make the offer and keep the gap visible until someone accepts.

01 / A REAL GAP

Evening security guard

Leaside Medical Centre
Thursday · 18:00–02:00
8 hours

A new Thursday call-out

02 / AN ELIGIBLE CANDIDATE

Maria K.

Role, required training, availability, rest and hours checks pass. David is excluded: site induction expired before shift start.

03 / AN ACCEPTED OFFER

Cover recorded.

Reviewed +$3/h premium. Maria accepts the offer; the placement is recorded.

Arrival still pending

Qualified cover fills the seat after acceptance. An offer alone does not close the gap.

06 / POST ORDERS & TRAINING

The right person, with the right instructions.

Connect position-specific duties and required training to the worker's actual assignment.

01 / POSITION REQUIREMENTS

The right training.

Configured site training is required. A missing or already expired record excludes the candidate.

02 / ASSIGNED INSTRUCTIONS

The actual post orders.

Maria opens the duties linked to her published security shift and service-plan revision.

03 / WORKER ACKNOWLEDGMENT

An explicit recorded action.

Maria acknowledges the current instructions and sees confirmation in her crew app.

Cleaning uses its own position-specific duties and requirements. Acknowledgment records an action, not a certification.

07 / WORK & PROOF

Make the work visible to everyone who needs it.

Give the crew the right context and the client an appropriate record of delivery.

01 / WORK EVIDENCE

Context at the point of work.

Crew see their assignment and duties. Cleaning records and security reports retain their service context.

02 / PATROL REPORT REVIEW

Review before sharing.

The parallel patrol report has an explicit office review and publication step.

03 / CLIENT VISIBILITY

Approved evidence, clearly presented.

The client sees the selected published patrol report, not private wages, messages or margin.

Cleaning records, static-post evidence and reviewed patrol reports retain their own service context.

08 / MOBILE PATROL

Track the promise through to delivery.

Keep promised visits, route placement, recorded completion and missed obligations distinct.

01 / PROMISE

3 visits · $90

Defined arrival windows and time on site. This is a parallel patrol example.

02 / PLACE AND PUBLISH

Vehicle + worker + route.

Review the draft route, then explicitly publish it. Placed does not mean delivered.

03 / RECORDED RESULT

Delivered visits	**2 / $60**
Elapsed missed visit	**1 / $30**

Future visits are not counted as missed.

Missed-service value identifies an operational exception; it is not automatically a penalty or write-off.

09 / PAYROLL & BILLING

Approved work becomes payroll and billing.

The same worked hours support different wage and billing calculations.

01 / APPROVED WORK

8 approved hours.

Maria K. · evening security
18:00–02:00 · one source record

02 / WAGE CALCULATION

8h × $22	**$176**
Premium · $3/h	**$24**
Illustrative wage line	**$200**

03 / BILLING CALCULATION

8h × $40	**$320**

Service subtotal before tax, ready for the billing review.

The same approved hours reconcile. Wage rates and agreed bill rates produce different amounts.

10 / MARGIN

See what the contract leaves you.

Trace the difference between the plan and delivered costs before deciding what to change.

01 / PLANNED

Service subtotal	$320
Wages + included costs	$200
Contribution	**$120 / 37.5%**

02 / EXPLAINED CHANGE

+$24 coverage cost.

Recorded wages, including the premium, replace planned wages. Included operating costs are $24.

03 / DELIVERED

Service subtotal	$320
Wages + included costs	$224
Contribution	**$96 / 30.0%**

Illustrative contribution for included costs, before unspecified costs and taxes. The $24 variance is visible and traceable.

11 / START & PRICING

Start with one branch. See your own week.

Bring a contract, its recurring crew and the costs you want to understand.

01 / PUBLISHED PRICING

$199 CAD/mo minimum.

Graduated active-worker bands: $11 to $4.25 within their respective bands. Unlimited office/admin seats.

02 / A CONCRETE EXAMPLE

100 active workers

Monthly subscription	**$925 CAD**
One-time setup	**$999 CAD**

Setup varies by team size.

03 / START WITH ONE BRANCH

Bring one real contract.

Review the service plan, standing crew and economics together.

Book your walkthrough →

Published CAD price book effective 2026-08-21. See complete pricing · Open the presentation.